

2	Pastoralism in Africa	5
	Who is a pastoralist?	6
	Producing in a harsh environment.	7
	Balancing production and marketing needs.	11
	Cases in this book.	12
3	Markets for livestock and livestock products	15
	Pastoralists' marketing chains	15
	Market opportunities and constraints	20
	Types of markets	22
	Product and market development	31
4	Production inputs.....	39
	Animal health	40
	Feeding.....	49
	Breeds and breeding	56
5	Services.....	63
	Market information.....	63
	Financial services.....	69
	Transport	79
	Marketplaces	83
	Processing	87
	Quality control	92

6	Skills and organization	97
	Building capacity.....	97
	Organizing actors.....	106
	Gender	118
7	Policies and development interventions.....	125
	Policies.....	125
	Where to intervene?	131
8	Cases	141
	<i>Live animals.....</i>	141
	Case 1 Maintaining markets during drought: The Revitalizing Agricultural/Pastoral Incomes and New Markets project in Ethiopia	142
	Case 2 Co-management of livestock markets in Kenya	144
	Case 3 Maasai Animal Health and Livestock Marketing Project: Ramat Livestock Enterprises, Kenya.....	146
	Case 4 Tanzania Livestock Marketing Project.....	148
	Case 5 Unmined gold: Uganda Meat Export Development Programme	150
	Case 6 Inclusive management of cattle in Farakala, Mali	152
	Case 7 Governance and self-management of cattle markets in Benin.....	154
	<i>Meat and leather</i>	157
	Case 8 From raiding to trading: The Lomidat slaughterhouse in Kenya.....	158
	Case 9 Lobatse abattoir in the beef marketing system of Botswana	161
	Case 10 Making something from nothing: Tanneries in Tanzania.....	163
	<i>Dairy.....</i>	165
	Case 11 Formalizing faraqa annani women's milk-marketing groups in Ethiopia.....	166
	Case 12 Urban camel-milk production in Ethiopia	168
	Case 13 Building rural dairies: The East Africa Dairy Development Project, Uganda	171
	Case 14 Boosting milk production through local dairies in Burkina Faso	173
	Case 15 Increasing the dairy potential in Say: A milk-collection centre in Niger	175
	References	177